

CREATING VALUE

Knowledge ■ Experience ■ Solutions



Firm Overview

Our knowledge is the wealth of our expertise and lies at the core of our service offering. We draw upon our sector and industry experience, as well as our extensive network of contacts to deliver pragmatic solutions to clients.

We continue to innovate and exceed client expectations, by offering internationally comparable legal services and contributing to the growth of African businesses. As increased investment and rapid private sector growth in Africa transforms its economies, the need for home-grown, regionally-oriented and excellent quality legal services has become imperative.

Africa Law Practice (ALP) was established, following a merger of Nigeria-based law practices, as a full-service law firm headquartered in Lagos, with an office in Abuja, Nigeria. ALP is the result of a carefully cultivated 25 year vision, that delivers the very best of legal and advisory services. By the end of 2019, it became necessary to make additions to the firm's name and style, having established its brand, services, values, and grown the network of allied firms across Africa, there was a need for further distinction and so we adopted 'NG', an internationally known symbol for Nigeria. It is important that our clients are acquainted with the Nigerian roots of our firm, and the fact that along with our other associated firms, we are committed to the growth of our

varied practices and the common vision of an African, Africa-wide firm. With effect from January 2020 the firm began to operate by the full legal name of “Africa Law Practice NG & Company” and is also known by the short loose terms: “ALP” or “ALP NG & Co.”.

The use of “& Company” denotes the fact that we work in association and affiliation with other offices across the continent, as well as with other businesses in the professional services sector. ALP is a commercial law firm, that brings together legal, business and policy expertise that underscores Africa's growth and has within a short time, easily placed us at the forefront, as a leading corporate commercial law firm.

The firms' partners have over 100 years of combined experience in legal and business advisory services in Nigeria and internationally. Additionally, our network, gives us an advantage in assisting our clients navigate Nigeria's sometimes complex regulatory and public sector landscape. We deliver solution-driven services, which only local expertise and regional connections can provide. We work in partnership with our clients to understand their needs and ensure that we provide them with pragmatic results. We have first-hand experience of being the 'client', setting-up, operating and growing businesses domestically and beyond, so are well placed to truly understand and anticipate our clients' needs.

ALP's Value Promise

Our combined legal, business and public sector expertise allows us to provide our clients with integrated solutions that add value to their businesses. We help organizations grow and expand across Africa; we work with corporates and government(s) to develop enabling business environments across the continent; and we de-risk and explore possibilities for our private clients.

Collectively, the firm is well versed in the following sectors and practice areas:



**Over 100 years
of combined
experience in
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internationally.**

Practices

Litigation & Dispute Resolution

Corporate Commercial

Energy, Natural Resources & Infrastructure

Banking and Finance

Aviation, Admiralty & Maritime

Regulatory & Compliance

Private Client & Tax

Technology, Media & Telecommunications

Business Advisory

ALP is associated with ALP International (Mauritius) Ltd and Law offices across the continent.



Litigation & Dispute Resolution

Our litigation team emphasizes the firm's commitment to its clients by responding firmly with formidable and resourceful litigation capabilities, when clients become involved in disputes that cannot be settled by and amongst the parties themselves.

With the advantage of senior counsel, the firm handles a range of corporate and commercial litigation disputes in Nigeria, contract claims of varied complexity; Admiralty and Shipping matters, Insolvency and Tax appeals; Intellectual Property actions and Environmental defences involving multi-party representative actions, amongst others, before the Federal and State High Courts, the Court of Appeal and the Supreme Court of Nigeria.

Our litigation practice draws on its intimate knowledge of our clients' businesses and our ability to respond creatively to and efficiently resolve their problems. An invaluable contributor to positive results for ALP clients is a modern and resourceful litigation support and paralegal team that has devised and developed methods to keep costs in good perspective.

ADR & Arbitration

We are Dispute Resolution lawyers and as such, Alternative Dispute Resolution (ADR) and Domestic and International Arbitration is encouraged for the very specialized interests of commerce and provides relatively quick, effective, binding and final resolutions. At ALP, our experienced and highly qualified arbitrators provide vital expert advice.

We have acted for Sovereign governments, State entities and multinationals in complex multi-party and International commercial arbitrations. In addition, we are proud of our unique experience as Nigeria's leading commercial arbitration firm in representing clients at International Investment Arbitration before the International Centre for Settlement of Investment Disputes (ICSID).



Corporate and Commercial Law

Our clients benefit from our expertise and extensive experience in a wide range of transactions and corporate finance work, including acquisitions, divestitures and restructuring of private companies and businesses, shareholder and joint venture arrangements, banking and financial services work, including equity offerings, employment and labour law matters.

We recently led a team of legal advisers in the restructuring of a multi-billion naira refinancing of a leading sub national government in Nigeria's capital requirements with a consortium of eight first tier banks.

We are also advising and coordinating financial services acquisitions by a top tier bank in Africa's sub regions with our associate offices in Africa.

Our teams have also advised and provided invaluable support to in-house counsel in respect of numerous significant mandates, and have participated as legal and consortium advisers in privatization and core investment transactions in major public utilities in Nigeria - making ALP the much-preferred corporate commercial lawyers in Nigeria.

Energy, Natural Resources & Infrastructure



We provide legal support for participating interests in the oil, gas and energy resource areas. Members of our team are notable Electricity market experts with sound knowledge in the area of electricity reform, its regulations and optimizing power purchase projects; feedstock and distribution. We have advised new power developments in licensing and distribution permits in the pioneering IEDN ('Independent Electricity Distribution Network') provisions of Nigeria's electricity market; advising unique off-grid solutions in the solar and bio-waste segments of electricity supply; and advised on significant power asset acquisitions by off-shore investors.

ALP has significant involvement in the emerging Nigerian mining industry, guiding clients through the acquisition and assignment of Mining Leases and representing joint venture parties in the sector generally.

Our firm has also worked as consortium leaders in respect of several Value for Money Audits in a government led Oil entity, which included legal, financial and technical components to determine the accuracy and authenticity of claims for reimbursement.

In recent times, some members of our team have worked on major infrastructure development projects spanning real estate development, hospitality and leisure resorts, of which the most notable is the 'Eko Atlantic City' development. Africa's largest on-going real estate and infrastructure project. We have also acted as advisers to the Africa Finance Corporation in respect of the Lagos Blue Line metro rail project.



ALP is has significant involvement in the emerging Nigerian mining industry

Banking & Finance

Along with our firm-wide commercial expertise, our Banking and Finance team has over the years provided services in asset and project finance, securitization, trade and commodities financing transactions, capital markets and other securities. At the other end of the value chain, the team works with the litigation department for the enforcement of securities, mortgages, insolvency and other receiverships. This cohesion is one of the ways in which we are able to effectively manage our clients' risks.

We have acted for and continuously render advice to first tier banks and financial services companies in local transaction structuring, pan-African acquisitions and the evolving FinTech sector.

Aviation, Admiralty & Maritime

ALP has significant experience in Aviation, Admiralty & Maritime matters where we have an enviable track record in aircraft lease transactions; sales and acquisitions of aircraft and financing; and the regulation and compliance aspects of the Aviation industry.

Our services in this sector have also extended to advising the regulator in the review of its powers relating to ticket pricing and fair treatment by major airlines operating in Nigeria and the extent of the Bilateral Air Service regime. We have also acted for a State Government in its pursuit for an aerodrome (airport) license and the establishment of the Master Plan and definitive investment agreements for a new International Airport.

We have represented aircraft suppliers in disputes relating to sale and purchasing in Nigeria and acted as counsel to major global airline operators in Nigeria covering all aspects of operations, Warsaw Convention claims, cargo and passenger claims and civil disputes.

We have acted for vessel owners in disputes and arrests; carriage and defending cargo claims; acted for insurers and P&I Clubs in the release and security for arrest; compensation defense in oil rig and platform disputes in the Gulf of Guinea; and cargo claims against vessels owners and charterers.

Our members are experts in advising shipbuilders, representing clients in shipping and FPSOs accidents, collisions, pollution and salvage claims, providing practical advice to owners, crew, ships and suppliers. ALP is Nigeria's foremost firm with practical experience in passenger shipping and ferry boat establishment and related disputes.

Our Transport & Logistics experience includes all related sectors of the industry. We have advised international lenders in the multi-million dollar funding of a major arterial light rail project in Africa's most populated metropolis involving bridge and long-term financing.

In addition, we offer services that ensure our clients are up to date and kept updated on sometimes challenging and vague government and regulatory requirements covering immigration, tax, permits, licenses and so on.





Regulatory & Corporate Compliance Services

Due & timely management of corporate affairs is an important asset in the armory of an emerging, growing or successful business. Corporate governance rules and strict compliance with legislation have now created time-consuming, technical and demanding regulatory requirements for running an effective business.

ALP's Company Secretarial & Corporate Compliance Services team is made up of experienced former in-house counsel, boardroom experts and qualified chartered secretaries offering services across the country. Our assurance, is a cost effective, convenient yet efficient and responsive service that specifically addresses the status and requirements of the company's affairs at all times.

At ALP Secretarial & Compliance we have developed a bespoke client, "annual compliance dash-board" with alerts and a calendar for tracking routine filings and compliance activities, and undertaking specifically scheduled statutory and board meetings. All these ensure that strategic corporate steps are taken to keep our client companies, family businesses and conglomerate boards in healthy compliance status. From company registration/incorporation to public listing compliance

Corporate Services: Commencement to Conclusion

From company registration/incorporation to public listing compliance

Company incorporation; Foreign investor protection measure capital certification; Compliance diagnosis; Filings & meetings; Share structure and sale-purchase Agreements; Shareholding Agreements; Re-Registration and De-Registration; Maintaining statutory books; Nominee services/Jurisdiction advice; and Winding-up.

In providing these services, we also ensure that our clients receive the best support in meeting their regulatory and government obligations and filings as required for legal and effective operations in Nigeria.

'Not For Profit' Entities

Our mission to positively impact upon the larger community expands the scope of our Company Secretarial and Corporate Compliance services beyond business entities, and we are actively involved in the establishment and continued operation of charities, ecclesiastical and educational bodies and sundry NGOs

Business Advisory

The corporate positions some of our team members have held, including their past and current experience in the daily operations of companies means that we are able to offer our clients practical and pragmatic advice to guide their commercial operations. In addition to our risk management services, we offer Due Diligence services and advice in respect of prospective joint venture partners, acquisitions, employees and so on.

Risk Management

The close synergy amongst our different practice groups ensures that we manage our clients' risks efficiently and effectively. We have developed systems to ensure that all corporate and commercial transactions are reviewed by the Dispute Resolution team to not only identify potential "red flags" but to ensure that they meet the terms of current judicial pronouncements and interpretations of the law. Our service charter is to be proactive rather than reactive.

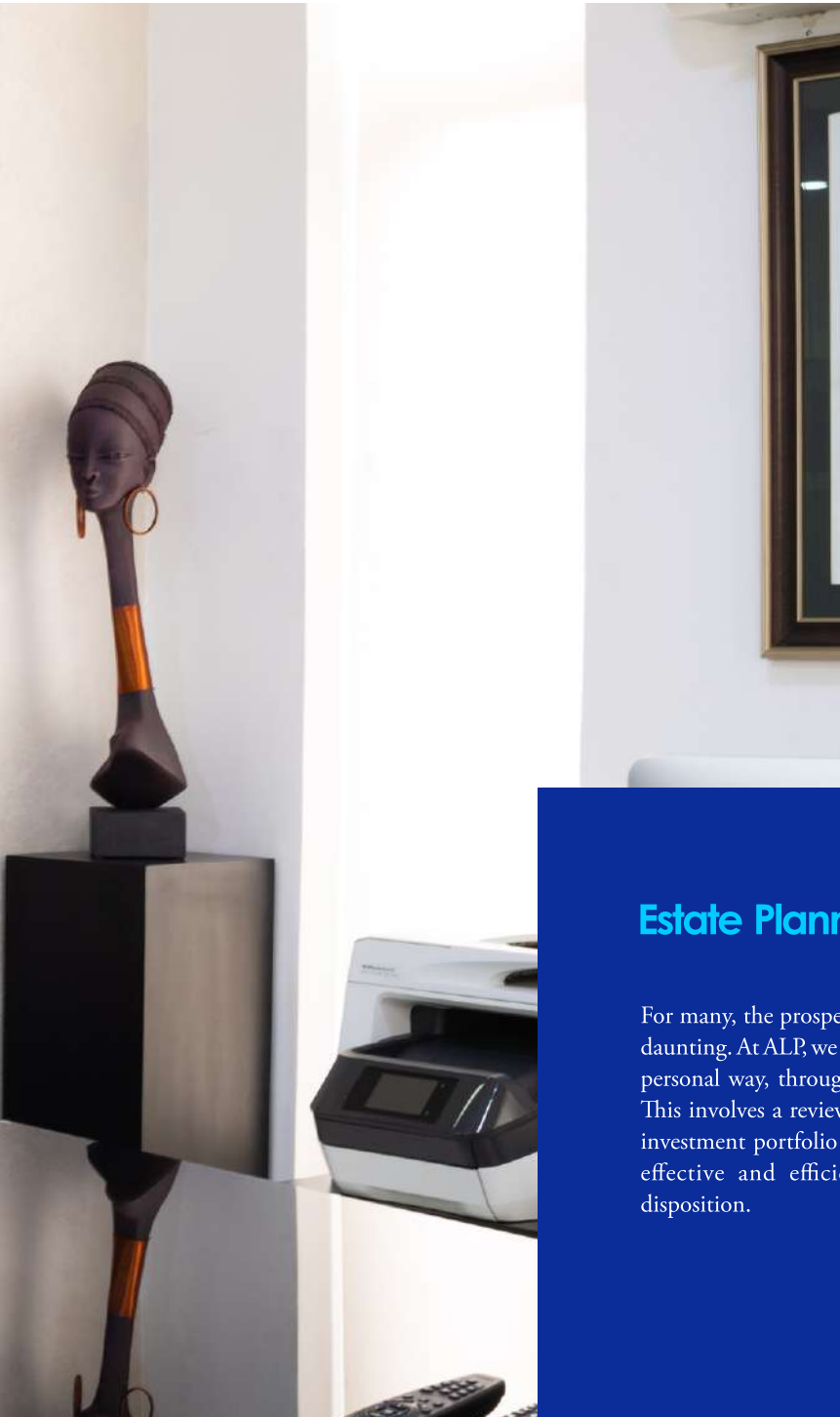
Regulatory & Compliance

Due & timely corporate compliance and company administration are important assets in the armory of an emerging, growing or successful business. Corporate governance rules and strict compliance with legislation, emerging government policy and public regulatory stakeholder mapping have now created time-consuming, technical and demanding requirements for running an effective business. ALP Corporate Compliance Services team is made up of experienced former in-house counsel, boardroom experts and qualified chartered secretaries offering services across the country. Our assurance is a cost effective, convenient, yet efficient and responsive service that specifically addresses the status of the company's affairs at all times.

We have developed a bespoke client, "annual compliance dash-board" with alerts and a calendar for tracking routine filings and compliance activities and undertaking specifically scheduled statutory meetings such as Annual and Extra-Ordinary General Meetings and board meetings. All these ensure that strategic corporate steps are taken to keep our client companies, family businesses and conglomerate boards in healthy compliance status.

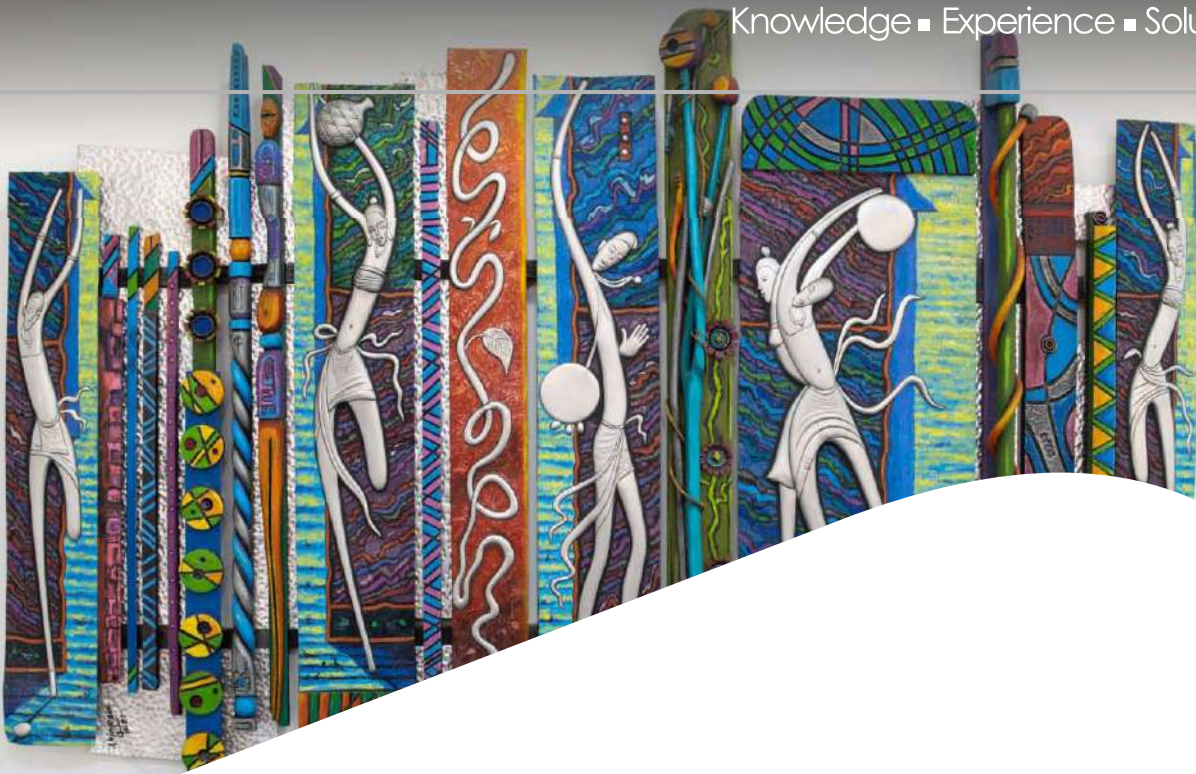
Private Client & Tax

In addition to our business advice, we offer our clients bespoke advice on trusts, wills, estate planning, advisory services and all aspects of wealth planning and protection including tax advisory services. In providing these services, we consider, the cultural and religious dictates of our clients, an increased globalized arena and the multiple jurisdictions in which our clients operate and hold assets, to render insightful and comprehensive advice. We are proud of being one of the selected few firms in our cadre offering private client services in Nigeria.



Estate Planning

For many, the prospect of setting up a legacy is quite daunting. At ALP, we guide clients in a professional yet personal way, through the rigors of estate planning. This involves a review of personal dictates, asset and investment portfolio in order to formulate the most effective and efficient method of testamentary disposition.



Property & Wealth

We work closely with clients through all stages of property acquisition or disposition: including, identifying suitable property, conducting due diligence on the property (and if necessary, the vendors), drafting or negotiating the terms of the sale/purchase/lease and the registration of title.

In addition to the above, we assist clients in the management of their real properties and provide such services as drafting and negotiation of lease agreement and monitoring the operation of lease.

Technology, Media & Communications

Over the last few years, the Nigerian creative, media and entertainment industry has seen exponential growth. In response, the ALP Intellectual Property group has created a special team to serve this fast-evolving industry. We recognise the need for the protection of all aspects of intellectual property rights, and the provision of legal support and services to the established, as well as rising stars in these industries.

We provide services for the registration of trademarks, patent applications and with the National office for Information Technology (NITDA).

In addition, we have advised telecommunications operators in acquisitions, transaction structuring, corporate governance and compliance.

Over the years, we have extended our services to provide key contractual expertise in these areas. Be it in start-ups, SMEs, or large multinational corporations, an increasing use of media and the digital technology platforms through which it is distributed means that a media-savvy approach to business law is required in today's world.

Tax Advisory, Financial Reporting & Planning

In conjunction with our qualified affiliates and consultants, we offer financial advisory services to our clients, with multi-faceted income streams. Some of our services includes tax advisory, financial reporting (e.g. transfer pricing disclosure), compulsory asset declaration and anti-money laundering compliance requirements. For clients with multi-jurisdictional property and investments, we are able to liaise with experienced professionals practicing in the respective jurisdictions.



How We Work

Client Care

At ALP we are committed to building and consolidating working partnerships with our clients to create lasting relationships. We work for and with you, so we constantly review and actively communicate with clients and other stakeholders. Only team members with specialized knowledge are assigned to your matters, ensuring quality services at all times. A Partner leads each team with primary responsibility for any given instruction.

Cost Effective Services:

We pay particular attention to cost efficiency and are constantly exploring new ways of using technology and innovation to manage budgets, thereby ensuring that proportionality and effectiveness are never lost in the provision of the ultimate legal solution. We distinguish ourselves with the use of value-based billing, agreed fixed pricing, retainer agreements and any other agreed and mutually beneficial billing method whilst still providing quality legal services.

Pro Bono Services at ALP

As a responsible business citizen, ALP has developed a robust pro Bono programme of free legal services to assist communities and underserved members of the public as well as targeted Non-Governmental Organisations (NGO's). Our pro Bono work gives legal advice, shares skills and knowledge and empowers citizens to cope, seek redress and make meaningful contributions to society.

Policy submissions that will create value for the entire jurisdiction is another key strategy of our pro Bono objectives. We are committed to applying the same standards to all aspects of our pro Bono service as we would, to fee earning instructions.



Members of The Team

Our lawyers' practice from our offices located in Lagos and Abuja. Please see our individual lawyers' profiles at www.alp.company to find out more about specific areas of expertise and specialisation.

Our people have the qualifications, skills, knowledge and determination to provide high-quality services that conform to international best practices. We carefully select and groom our people to enable them deliver effective and efficient services within defined teams and working groups.

Our people are among the best thinkers in the industry, up to date with all sectors within their areas of specialization. When the assignment crosses borders, our carefully cultivated relationships with professional legal and other service providers, to ensure that equal standards of solutions are delivered seamlessly.

Partners



Olasupo Shasore SAN

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Senior Counsel (a member of the inner bar, appointed Senior Advocate of Nigeria (SAN) in 2006); over thirty- three years of experience acting for sovereign, sub-national and private international parties in international commercial & investment arbitration/litigation and other advisory capacities; shipping & maritime law, project and risk advice in mining, natural resources, energy and infrastructure; seasoned and frequently appointed arbitrator and expert on Nigerian Law.

Shasore has significant experience in commercial arbitration in international commercial disputes; acted as lead counsel in complex State-Investor dispute; International Investment Arbitration before ICSID Tribunals; Represented the Sovereign States and entities in leading precedents on Sovereign Immunity in Nigeria; Frequently selected expert on Nigerian law at international arbitration/foreign proceedings.

Lead counsel and legal adviser to the Eko Atlantic City development project, a ten million square meter city and infrastructure development project valued at \$7.5 billion in Nigeria; Adviser to energy sector investors and transactions involving significant power projects; M&A transactions; significant public sector experience: Attorney-General for Lagos State Nigeria, (2007-2011);

Practices: Litigation & Arbitration Maritime & Shipping Law, Energy, Natural Resources & Infrastructure, Commercial Law



“Very well-regarded” arbitration specialist who excels in commercial dispute resolution across a range of sectors from shipping to construction.”

- Who's Who Legal

“A sound lawyer,” and highlighted for his versatility and his “very strong arbitration practice.” He is also an accomplished litigator with international experience.

- Chambers and Partners



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Accomplished energy & commercial transactions lawyer; vastly experienced in corporate & investment law; power, energy and infrastructure law and transaction structuring; serves on several corporate boards straddling most sectors of the economic landscape and is much sought after for his 'client-side' knowledge, vast boardroom experience and deep knowledge of corporate culture and structure. With 'hands on' knowledge of corporate practice and culture, he has guided a significant number of acquisitions in the energy & infrastructure landscape, through steady advice and support, particularly to ambitious 'green field' and 'brown field' energy and power projects, solar energy, bio-fuels and utilities, and incidental mergers & acquisitions.

Worked on some of the most intricate energy projects in the rapidly growing electricity market ranging from industrial parks to emerging off-grid solar projects, including one of over 100 MW. Ensuring, with his team, that the domestic regulatory and compliance landscape is easily de-risked for investors.

Transport and infrastructure transactions including, advising the dry side of marine & ferry-fleeting and financing, cabotage and acquisitions. Frequently advises private equity investors on financing transactions in the maritime sector.

Practices: Investment and Taxation law, Petroleum, Energy & Infrastructure, Banking and Finance law; Industrial and Intellectual Property law.



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Ms. Rimi is a partner in the Corporate Commercial and Private Client practice group. She is a leading transaction lawyer, versed in general corporate commercial law with expertise in foreign investment, regulatory compliance and business advisory for 'doing business in Africa'.

Her areas of specialisation and experience include project finance, corporate and operational joint ventures, all manners of commercial structures and advisory services such as joint ventures, shareholder arrangements, manufacturing, licensing and distribution agreements, divestments, mergers and acquisitions; corporate restructuring and government and regulatory compliance. She also manages the firms Private Client department which offers services in Trusts, Wealth and Estate planning, Wills and personal investment and advisory services. She has significant local and international experience as a project finance attorney at Chadbourne & Parke, (now Norton Rose Fulbright New York, US) where she worked on infrastructure projects across sectors.

In recent times, she has led teams that advised DFI's on multi-million dollar investments in large infrastructure development projects; the restructuring of a multi-billion naira facility; conducted value for money and legal audits; rendered business advisory and transaction structuring advise to corporates and government agencies in areas of acquisitions, mergers and private equity investments. With responsibility for growing the firms evolving Private Client group, she has overseen the organic expansion of this service to include, wealth management and personal investment services.

Practices: Corporate Commercial, Private Client, Hospitality & Leisure, Real Estate, Business Advisory, Regulatory & Compliance

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A leading transaction lawyer, versed in general corporate commercial law with expertise in business advisory for 'doing business in Africa'.



Oyinkansola Badejo-Okusanya

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Litigation, Arbitration & ADR specialist, with experience in domestic and international dispute frameworks in dispute resolution and their workings. She represents private and state clients on a broad range of commercial transactions before trial and appellate courts in Nigeria and has been described as “a dogged, results-oriented barrister”.

Worked on major complex arbitration in the utilities sector as well as in international investment arbitration. Much sought after resource on International Arbitration & ADR matters and expert on regulatory compliance.

Active in the arbitration community having served on the executive committee of CIArb (UK) Nigeria Branch and currently sits on the Board of the Lagos Court of Arbitration.

As General Counsel in the Governor's Office in Lagos State (2011-2015) and Senior Aide in Justice Sector Reform (2007-2011) she worked on, amongst others, public-private partnerships, arbitration legislation and leading product liability and consumer protection actions.

An accredited CeDR Mediator, member of the International Council for Commercial Arbitration (ICCA), Arbitral Women, Commonwealth Lawyers Association and the Nigerian and International Bar Associations.

Practices: Commercial litigation particularly Intellectual Property Media and Entertainment Law, Arbitration, Mediation, ADR, Family Law; Public Sector and Regulatory Compliance.



A litigation, arbitration & ADR specialist who has been described as a dogged, results-oriented barrister



Atinuke Odofin

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Commercial transactions lawyer with extensive knowledge and experience in myriad areas of enterprise. This experience has been garnered from years in active practice as well as while working as in-house counsel in one of Nigeria's leading financial institutions.

Primary areas of focus are aviation, renewable energy, power and electricity markets e-commerce, mining and solid minerals, project finance and mergers and acquisitions.

Advice and legal support in pioneer electricity supply contracts, regulatory administration of energy services for independent power supply companies.

In the sphere of commercial dispute resolution, she has acted as counsel in several domestic and international arbitration proceedings.

As a strong believer in the concept of law as a tool for social and economic development, she lent herself to the Lagos State Law Reform Commission, first as a member of the Ad Hoc Advisory Committee (Trade and Commercial Law Sub-Committee) on the project that culminated in the Laws of Lagos State 2015 and eventually as a Part-Time Commissioner.

Practices: Aviation, Energy, Banking & Finance, Mining, Commercial Arbitration and Corporate Governance.



**A strong believer
in the concept of law
as a tool for social and
economic development**



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Solagbade is a Partner in the Firm's Corporate-Commercial Department.

He advises on all aspects of corporate and commercial law including Banking & Finance, Project and Infrastructure Finance, Energy & Natural Resources, Capital Markets, Mergers & Acquisitions and Transport & Logistics.

He has acted for multinational corporate institutions, development finance institutions (DFI) and government agencies and has significant experience in regulatory and compliance matters.

Some of the key transactions he has advised on are:

Advised a DFI in connection with a US\$200,000,000 (Two Hundred Million Dollars) bridge loan facility for the purpose of the development of an infrastructure project;

Advised a state government in respect of commercial term loans in the sum of N250,000,000,000 (Two Hundred and Fifty Billion Naira) provided by a consortium of commercial banks for economic infrastructure and social projects. The transaction included the restructuring of the state government's existing debt obligations to the various banks;

Provided legal advisory services in respect of the World Bank US\$330,000,000 (Three Hundred and Thirty Million Dollars) facility provided to the Federal Government of Nigeria through a government agency to fund the proliferation of renewable energy sources to unserved and underserved communities in Nigeria;

Provided legal and transaction advisory services to a leading cement company in connection with a refinancing provided by a syndicate of Nigerian banks for the construction of a Line 2 cement plant and a power plant;

Practices: Banking and Finance, Energy, Aviation, Capital Markets and Infrastructure.



He has acted for multinational corporate institutions, development finance institutions (DFI) and government agencies and has significant experience in regulatory and compliance matters.



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